

Client's Business Focus	Retail Segment	Geographic Region	Number of Stores <i>** fewer than 5</i>	OJRS worked with...
Retailer	Young Men's Apparel	New Jersey	**	President, Owner
Designer/Manufacturer/Wholesaler	Women's Apparel	Los Angeles	**	Owner, President
Retailer	Women's Accessories	6 Midwest/West Coast states	45	Board
Shopping Center/Landlord	Urban vertical mall redevelopment	Seattle	n/a	Developer
Shopping Center/Landlord	Urban redevelopment	Washington state	n/a	Trustees
Non-profit organization	University bookstore	Seattle	**	General Manager
Non-profit organization	Thrift shops	Seattle	**	Board
Shopping Center/Landlord	Suburban shopping center	Washington state	n/a	Developer
Retailer	Storage and closet organizers	Pacific Northwest	6	Owner
Retailer	Specialty stores - apparel, gifts, and accessories	Bermuda	12	CEO
Manufacturer/Retailer	Souvenir apparel	Hawaii, California, Florida resort towns	60	Owner, President
Financial Institution re Shopping Center	Rural shopping center	West Coast	n/a	Lender
International Cataloger/Flagship Retail	Outdoor outfitters	Midwest	**	Director of Retail
Institution	Off-campus independent bookstore	Tacoma	**	Director of Retail
Retailer	Musical instruments	Massachusetts	**	Owners
Manufacturer/Retailer	Missy Apparel	Sun Belt states: FL; CA; AZ; GA	62	Owner; CFO
Retailer	Mid-size warehouse stores: grocery, health & beauty, home & office	Hawaii, Pacific Islands, & Caribbean Islands	12	CEO
Retailer	Marine dealership	Ohio	**	Owner
Retailer	Junior Women's & Young Men's Apparel	22 states	240	CEO, CFO
Retailer	Junior Department Store	Far West	25	Owner; CEO
Retailer	Junior Department Store	Washington state	**	Owner
Manufacturer/Wholesaler/Retailer	Home accessories	New Mexico	**	President
Manufacturer/Retailer	High tech innovator	West Coast	n/a	Director of Real Estate
Manufacturer/Wholesaler	Greeting cards, gifts	All U.S. states	5,000	National Sales Manager
Retailer	Fine linens	Oregon	5	Owner; CEO
Hospitality/Retailer	Exclusive Destination	Mountain Resorts	**	Owner; CFO
Retailer	Department store	West Coast	13	COO
Retailer	Deep discount drug store	Pacific Northwest	20	Franchise owner; CEO
Retailer	Consumer electronics	Seattle	**	Owner, President
Shopping Center/Landlord	Community shopping center	Oregon	n/a	President
Manufacturer/Wholesaler/Retailer	Candy/Confection	Eastern Washington	**	CEO
Retailer	Audio/Video	Wisconsin	**	Owner, President
Retailer	Art supplies	Seattle	**	Owner
International Cataloger/Flagship Retail	Apparel & gifts	Oregon	**	President; Director of Retail