

Client's Business Focus	Retail Segment	Geographic Region	Number of Stores <i>** fewer than 5</i>	OJRS worked with...
Wholesaler	Cellular phones	Maryland	6	President
Shopping Center/ Landlord	Community shopping center	Oregon	n/a	President
Hospitality/Retailer	Exclusive Destination	Mountain Resorts	**	Owner; CFO
Financial Institution re Manufacturer/ Retailer	Fabrics/home decor	Oregon	**	Lender
Retailer	Fine linens	Oregon	5	Owner; CEO
Retailer	Gift stores	Ohio	**	CEO
Retailer	Grocery	Hawaii	**	President
Retailer	Houseware, furniture, home furnishings	Portland	5	Owners
Retailer	Junior Department Store	Far West	25	Owner; CEO
Retailer	Junior Women's & Young Men's Apparel	22 states	240	CEO, CFO
Retailer	Marine dealership	Ohio	**	Owner
Institution	Off-campus independent bookstore	Tacoma	**	Director of Retail
Manufacturer/ Retailer	Souvenir apparel	Hawaii, California, Florida resort towns	60	Owner, President
Retailer	Specialty stores - apparel, gifts, and accessories	Bermuda	12	CEO
International Cataloger/Flagship Retail	Apparel & gifts	Oregon	**	President; Director of Retail
Tourist attraction	Associated gift shops	Hawaii, Guam, the Caribbean	12	Director of Retail
Manufacturer/ Wholesaler/Retailer	Candy/Confection	Eastern Washington	**	CEO
Retailer	Deep discount drug store	Pacific Northwest	20	Franchise owner; CEO
Wholesaler/Retailer	Garden center	Georgia	**	President
Manufacturer/ Retailer	High tech innovator	West Coast	n/a	Director of Real Estate
Manufacturer/ Wholesaler/Retailer	Home accessories	New Mexico	**	President
Venture Capital firm re Retail Investments	Investment fund of \$30 million	Pacific Northwest	n/a	Venture capitalists
Manufacturer	Men's sportswear	National U.S.	**	CEO
Retailer	Musical instruments	Massachusetts	**	Owners
Manufacturer/ Retailer	Outdoor outfitter	17 states	50	Director of Retail
International Cataloger/Flagship Retail	Outdoor outfitters	Midwest	**	Director of Retail
Retailer	Pianos & keyboards	Eastern Seaboard, U.S.	14	CEO
Financial Institution re Shopping Center	Rural shopping center	West Coast	n/a	Lender
Retailer	Storage and closet organizers	Pacific Northwest	6	Owner
Shopping Center/ Landlord	Tenant: Outdoor Apparel	Seattle	**	CFO
Non-profit organization	Thrift shops	Seattle	**	Board
Non-profit organization	Thrift shops	Seattle	5	Director of Retail
Non-profit organization	University bookstore	Seattle	**	General Manager
Shopping Center/ Landlord	Urban vertical mall redevelopment	Seattle	n/a	Developer
Designer/ Manufacturer/ Wholesaler	Women's Apparel	Los Angeles	**	Owner, President